

Accelerating Innovative Solutions

How to Get Started



At Core Source Technologies (CST), we make it simple and painless to establish a relationship and set up a project.

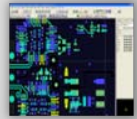
Our Services



Mechanical Engineering



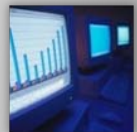
Hardware Engineering



PCB Design



Model Shop / Prototyping



Supply Chain



Compliance



Technical Writing

● **Step 1 Contact Marketing / Program Management at CST (301)540-9913.**

- Indicate interest in our engineering services.
- Request a Non-Disclosure Agreement (NDA) **before disclosing any information.**
An NDA is a confidentiality agreement, each party agrees and accepts explicit duty not to disclose or misuse confidential information.

● **Step 2 Request for quote (RFQ).**

- Discuss your idea or needs and communicate a Statement of Work (SOW).
- Share applicable background information with technical staff, such as specifications, requirements, diagrams, sketches, and models.

● **Step 3 Review and approve contracts.**

- Review, clarify, and negotiate the proposal. CST will develop the proposal from the communicated SOW and applicable information. The proposal will include a budget, schedule, and a detailed description of tasks.
- Review the Engineering Services Agreement (ESA). This is a document that describes the engineering terms and agreements of work and payment.
- Approve contracts (sign the proposal and ESA). Payment may be a purchase order (PO), check, or credit card.

● **Project begins!**

Work begins on your project in accordance with the agreed proposal schedule.

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